

This questionnaire is designed to give you an indication of your entrepreneurial potential. It allows you to test yourself and see what are yours entrepreneurship's motivations, skills and attitudes. The questionnaire consists of 50 questions. For each question you have 4 possible answers: Please, keep in mind that there is no right or wrong answer, but only your opinion counts! All answers will be strictly confidential. At the end of the survey, you will receive a summary of your result. The survey lasts 15 minutes.

Answer with “I totally disagree”, “I rather disagree”, “I quite agree”, “I totally agree”

1. I like to challenge myself when I start a new project.
2. I am comfortable in difficult situations
3. Where others see problems, I see solutions
4. Before doing something important, I always care what others think
5. I am curious and I always try to discover
6. I am much less effective in stressful situations
7. I want to achieve something that will be recognized by others
8. Given the difficulties, I look for solutions
9. As far as I'm concerned, what counts, is the action
10. As far as I'm concerned, it is possible to influence your destiny
11. I know how make the things successful
12. When I start a project, I am confident to succeed in doing it.
13. I strive for excellence in everything I do.
14. I think it takes a lot of luck for a successful project.
15. Generally, I don't entrust to my instinct.
16. I have no difficulty working for someone else.
17. I try to be the best one in my field of expertise.

18. I think that when you take some risks, it is like taking a lottery ticket, the result is a matter of luck.
19. I am able to see several solutions to a problem.
20. I prefer to take the final decision.
21. I always try to learn from my failures.
22. When I have confidence in myself, everything is possible.
23. I prefer to act according to the old methods.
24. Success is achieved mainly through luck.
25. Stressful situations stimulates me.
26. I easily motivate the others to work with me.
27. Complex situations often block me.
28. I can imagine several solutions to satisfy a need.
29. After a failure, I am able to cheer up myself.
30. I am never willing to make sacrifices to succeed
31. I do not like to influence the others.
32. I opt for easy projects in order to be satisfied
33. When I start a project, I'm not always sure to have the capabilities to succeed in doing it.
34. I like to lead the others.
35. I always try to take calculated risks.
36. I have some difficulties to get out of blurry or unclear situations
37. I am always in the mood of launching new projects.
38. I have some difficulties in imagining my future.

39. I like the situations where you have to follow the rules.
40. Today, it takes a lot of money to create something.
41. Being ambitious is often frowned upon.
42. I always tend to put off the difficult tasks.
43. I see the glass as half empty rather than half full.
44. There is a time for reflection, but there is especially a time for action.
45. I am not afraid to take initiatives.
46. I can do what I want, I never take the situation under control.
47. I prefer to be my own boss.
48. I don't feel more ambitious than others.
49. I always give the best of myself in everything I do.
50. I manage well my stress in uncertain or unclear situations.

- What is your last degree?
  1. No degree or diploma of primary education
  2. Upper secondary education
  3. Lower secondary education
  4. Entrepreneur Diploma
  5. Apprenticeship certificate
  6. Short higher education
  7. Degree of CEFA
  8. University education
  9. Long type Higher Education

## Analysis of results

### Score-motivation in %

- Need for achievement, success %
- Need of power, control %
- Need to be challenged, ambition %



- Need for autonomy, freedom %

Score-capabilities in %

- Perseverance, determination %
- Resistance to stress, uncertainty %
- Self-confidence, enthusiasm %
- Creativity, imagination %

Score-attitudes in %

- Ability to succeed in doing the actions %
- Ability to influence the events through the actions %

Final result in %